

# **Asset Protection**

The evolution of Short-term Insurance



# **Consult Panorama**

Let's journey together

### **The Consult Panorama story**

Meet Our Asset Protection Expert:

#### **Leon Lottering**



#### Franchise Principal and Financial Adviser

Qualifications: BA Honours

**BCom Law** 

Leon has been in the financial services industry for the past 20 years, and 5 years in his own Consult practice. As an Asset Protection Expert Leon has a wealth of in-depth knowledge in providing financial planning and advice solutions to his clients. His ability to listen, interpret and design client-centric solutions makes him a reliable financial planning partner. Leon is passionate about his clients and building lasting relationships.

With Consult Panorama as your asset protection partner, you can confidently navigate unexpected emergencies, knowing that your tangible and intangible assets are secure, allowing you to conduct business without interruption. We protect what is yours, so you can focus on what matters most.

### Why choose Consult Panorama for asset protection?



**Detailed Risk Analysis:** We conduct a detailed analysis of your individual and business asset protection needs to gain insight into the intricate layers of your specific risk landscape which is crucial for crafting personalised asset protection strategies.

Risk Management: We secure your future with expert risk management and asset protection solutions.

**Tailored Solutions:** We develop tailored solutions to protect your tangible and intangible assets, and we safeguard the continuity of your revenue against sudden interruptions.

**Aligning Finances:** We ensure your decisions are aligned with your financial capacity and long-term sustainability goals, to avoid overextending while safeguarding your assets.

**Value Beyond Insurance:** Discover our commitment to provide more than just coverage, we provide asset protection that goes beyond insurance.

**Integrated Technology:** Experience the ease of doing business with our cutting-edge technology solutions.

**Service-Level Agreement:** We provide a service-level agreement that will guarantee exceptional service and collaboration throughout our relationship.

**Expert Advice:** Elevate your client journey with expert guidance. We ensure alignment with regulatory best practices and requirements and incorporate our in-house technology and advice processes to deliver an all-encompassing advice experience.

**Active Partnership:** We believe in active partnership through dynamic relationships. We conduct annual reviews and keep a record of engagements to ensure transparency and to establish a reference point allowing you to review your recommendations, and to ensure that your asset protection solution remains relevant.

Make Informed Decisions: We enable you to make informed decisions about your financial position, by providing you with the required information and guidance needed to secure your future.

**Multiple Partners:** Discover the limitless possibilities with our extensive network of trusted partners.

With our expertise, you can confidently confront unforeseen challenges and be assured that your assets are protected.

#### **Our asset protection advisory services**

- Personal asset protection
- Commercial asset protection
- Aerospace and Aviation
- Agricultural
- Body corporates
- Business interruption
- Construction
- Credit protection solutions
- Cyber
- Education (schools)
- Engineering
- Energy
- Environmental insurance

- Event insurance
- Fuel and Gas sector
- Hospitality industry
- Indemnity for professional occupations
- Liability solution
- Marine
- Motor trade and fleets
- Plant and Contractors All Risk
- Real estate
- Retail and wholesale
- Sectional title solution
- Travel insurance
- Transport

## **Our process**

Our process starts with gathering all the relevant information to interpret your specific risk landscape. Following this, we perform a thorough assessment of your existing asset protection requirements, delving deep into your unique needs. From there, we custom-design comprehensive strategies to mitigate your potential risks, guiding you seamlessly through the implementation and management phases.



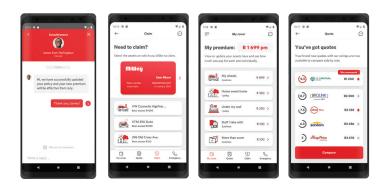
#### **Our Value-added services**

Our value-added services are designed to go beyond the ordinary, providing you with exceptional benefits that enhance your overall client experience. These services are carefully crafted to address your unique needs and preferences, ensuring that every aspect of your interaction with us is seamless and rewarding. From personalized assistance that caters to your specific requirements to innovative solutions that anticipate future challenges, our value-added services are a testament to our commitment to cater for your specific needs. With us, you're not just receiving a service – you're gaining access to a range of additional advantages that elevate your journey.



# **Our Consult Insure app**

Your all-in-one asset protection companion. Easily compare, manage, and optimize your asset protection portfolio with our user-friendly app. Explore its features:



- Manage and view your insurance portfolio
- Instantly obtain quotes at your fingertips
- File claims and access emergency assistance directly from the app
- Seamlessly connect with Stephan through a convenient chat

#### **Our solution providers**

Consult has strategically partnered with industry leaders to deliver tailored solutions for a wide range of asset protection needs.

A2Z	AIG	Agriseker	Agruma	Allianz
Artinsure	Bryte Insurance	Camargue	Chubb	CIA
CIB	Compass	Consort	C- Sure	CTU
Davinci	Echelon	Envirosure	Risk Consultants	FireDart
Factory and Industrial	Frontline	Garagesure	GPLA	Genlib
Genric	Guardrisk	HCV	Hollard Short-Term	Hollard Agri
HIC	Impact	Indequity	iTOO	King Price
Landmark	Leppard	Lombard	Mirabilis	MiWay
Momentum Insure	MUA	Old Mutual Insure	One	Osprey
PPS Short-Term	Renasa	Santam	Santam Marine	Senate
Takaful	Telesure	TIC Santam	Toptrans	Total Risk SA
Universal Acceptance	Zenith	Zurich	50Fifty	Luxury Cars

#### **Introducing Consult**

Consult is a franchise network that provides independent financial planning and advice solutions to clients and their businesses. We are an Authorised Financial Services Provider (FSP 5503) and are part of the Momentum Metropolitan Group, the fourth-largest financial services company in South Africa and rated B-BBEE level 1. We are an independent Registered Financial Advice firm (RFA), that holds both Categories I and II licenses and offers a comprehensive range of product solutions, from multiple product providers including all major life-, health-, saving-, investment-, short-term-, and employee benefits providers in South Africa. We have established strategic relationships and partnerships with a professional team of financial advisers to facilitate our client value propositions to the market.

# We are about expert advice

**consult** verb /'konsalt/ to seek information or advice from someone, especially an expert or professional.



#### **Contact us**

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